

NRMCA - Certified Concrete Sales Professional Certification Class & Exam



Presented by Tennessee Concrete Association

When: **May – September 2021** (see dates below)

Where: **Smyrna, Tennessee** – Hampton Inn, 2573 Highwood Blvd – Smyrna, TN 37167

Link for TN Concrete Association room rate:

https://secure3.hilton.com/en_US/hp/reservation/book.htm?cityhcn=MQYTNHX&corporateCode=0003272094&from=nrlink

Why: **Increased Product Knowledge, Customer Knowledge, Business Knowledge & Better Sales Skills**

Cost: **\$3195 per person for all 4 modules** - (TN Concrete Association (TCA) member price)

Individual Module prices: **\$925 per Module** - (TCA member price)

\$1325 per Module - (non-TCA member price)

\$995 - (out-of-state (TN) & NRMCA member)

\$150 – Retest for any module

Time: **8:00a.m. – 4:30p.m.**

Register Online - <https://form.jotform.com/202855328570155> or use form below.

The Concrete Sales Professional Certification is a highly regarded concrete training course. If you have a new employee that needs to learn about the concrete industry, or if you have an employee with new sales responsibilities, they will benefit from this course. All of the CCSP modules count toward earning NRMCA's top professional certification – the Certified Concrete Professional (CCPf) – increasingly recognized as significant milestone in concrete industry professional development.

Please circle module(s) registering for and send to the TCA office. (see options below)

All course materials will be distributed first day of the module.

Yes No - Module 1 – Technical Product Knowledge - **May 4 - 7, 2021**

Note: 3 1/2 Days – Test on Friday

Yes No - Module 2 – Customer Business Knowledge – **June 15-17, 2021**

Yes No - Module 3 – General Business Knowledge - **Aug. 3-5, 2021**

Yes No - Module 4 – Professional Sales Skills - **September 7-9, 2021**

Module(s) # _____

Registration fee:

\$ _____ X _____

Total \$ _____

Company: _____

Contact person: _____

Email _____

Billing Address: _____

City, St., Zip _____

Phone: _____

Student: _____

Address _____

City, St., Zip _____

Phone _____

Email _____

Remit Payment to:

Tennessee Concrete Association
699 President Place Suite 400
Smyrna, TN 37167
Phone : (615) 360-7393

Send form to: Darla

Email: dsparkman@tnconcrete.org
Fax: (615) 360-6670
www.tnconcrete.org

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