

# NRMCA - Certified Concrete Sales Professional Certification Class & Exam

Presented by Tennessee Concrete Association



**When:** **May – September 2021** (see dates below)

**Where:** **Smyrna, Tennessee** – Hilton Garden Inn, 2631 Highwood Blvd – Smyrna, TN 37167

Link for booking a room -TN Concrete Association

rate: [https://secure3.hilton.com/en\\_US/gi/reservation/book.htm?ctyhocn=MQYSMGI&corporateCode=N3278685&from=lnrlink](https://secure3.hilton.com/en_US/gi/reservation/book.htm?ctyhocn=MQYSMGI&corporateCode=N3278685&from=lnrlink)

**Why:** **Increased Product Knowledge, Customer Knowledge, Business Knowledge & Better Sales Skills**

**Cost:** **\$3195 per person for all 4 modules** - (TN Concrete Association (TCA) member price)

**Individual Module prices:** **\$925 per Module** - (TCA member price)

**\$1325 per Module** - (non-TCA member price)

**\$995** - (out-of-state (TN) & NRMCA member)

**\$150 – Retest for any module**

**Time:** **8:00a.m. – 4:30p.m.**

The Concrete Sales Professional Certification is a highly regarded concrete training course. If you have a new employee that needs to learn about the concrete industry, or if you have an employee with new sales responsibilities, they will benefit from this course. All of the CCSP modules count toward earning NRMCA's top professional certification – the Certified Concrete Professional (CCPf) – increasingly recognized as significant milestone in concrete industry professional development.

**Please circle** module(s) registering for and send to the TCA office. (see options below)

**All course materials will be distributed first day of the module.**

Yes No - Module 1 – Technical Product Knowledge - **May 4-7, 2021**

*Note: 3 1/2 Days – Test on Friday*

Yes No - Module 2 – Customer Business Knowledge – **June 15-17, 2021**

Yes No - Module 3 – General Business Knowledge - **July 27-29, 2021**

Yes No - Module 4 – Professional Sales Skills - **September 7-9, 2021**

Module(s) # \_\_\_\_\_

Registration fee:

\$ \_\_\_\_\_ X \_\_\_\_\_

**Total \$** \_\_\_\_\_

Company: \_\_\_\_\_

Student: \_\_\_\_\_

Contact person: \_\_\_\_\_ Address: \_\_\_\_\_

Email: \_\_\_\_\_ City, St., Zip: \_\_\_\_\_

Billing Address: \_\_\_\_\_ Phone: \_\_\_\_\_

City, St., Zip: \_\_\_\_\_

# Registration Now Online!

**Visit our website at: [www.tnconcrete.org/aci-certifications-descriptions](http://www.tnconcrete.org/aci-certifications-descriptions)**

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